

# **Expanding Viasat-2 Territory:**

We are happy to announce that Viasat-2 sales have been going well and, starting **April 12**, we will launch Viasat-2 service in twenty-two more markets. Please see below for more information and to make sure you're prepared for Viasat-2 service in your area.

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## **Viasat-2 service launching in additional markets**

We are launching our new Viasat-2 service in the below metro cities. Please make sure you refer to the Dealer Portal to verify that the new Viasat-2 service plans are available at the specific address where your customer is requesting service.

Dover, DE

Joplin, MO

Vienna, NY

Raleigh, NC

Ashville, NC

Florence, SC

Charlotte, NC

Southbend, IN

Mansfield, OH

Las Vegas, NV

Wichita Falls, TX

Auburn - Talladega, AL

Prescott - Roosevelt, AZ

Boston - Providence, MA

Buffalo - Springsville, NY

Kennewick - Yakima, WA

Abeline - Sweetwater, TX

Champaign - Charleston, IL

Columbia - Jefferson City, MO

Breckenridge - Steamboat, CO

Pagosa Springs - Telluride, CO

## **Training**

In order to sell and install Viasat-2 services, make sure you have completed your retail training and that your installers have completed the installer training. All training is available now in <a href="Viasat Central">Viasat Central</a>. Not sure if you have a Viasat Central account? Can't remember your username and/or password? Please send an email to viasatcentral@viasat.com.

#### **Technicians**

To prepare for Viasat-2 installations, all technicians must complete the following:

- Viasat Central installer training for Self-Installing retailers
- Download the MITe app for your mobile device

## **Updated Retail Sales Disclosures**

- Retail Sales Disclosures Unlimited Data Plans
- Retail Sales Disclosures Hibernation Plan

### **Updated Retailer Agreement and Rate Sheets**

See your distributor for details